

SECTION I - INVITATION TO BIDS



PAKISTAN NATIONAL SHIPPING CORPORATION

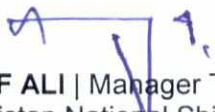
(Statutory Corporation, Established under the ordinance, XX of 1979)

TENDER NO. MRD/18860/2026/SH/DD

Invitation to Bids

DRY DOCKING AND ASSOCIATED REPAIRS/4th SPECIAL SURVEY OF M.T. SHALAMAR

1. Pakistan National Shipping Corporation (PNSC), invite bids for Dry Docking and Associated Repairs/ 4th Special Survey of M.T Shalamar, as per PNSC procurement policy section 4.17, Single stage one Envelope procedure, from Shipyards/Dockyards. Procurement Notice (PN) for the subject Project/Services which appeared in Print Media, PNSC website.
2. PNSC has reserved the funds for the services planned during the Financial Year 2026-27. It is intended that part of the proceeds of the fund will be used to cover eligible payment under the contract for the ***"DRY DOCKING AND ASSOCIATED REPAIRS / 4th SPECIAL SURVEY OF M.T SHALAMAR"***.
3. Bidding documents, may be obtained free of cost from the address stated below from Monday to Friday during the office hours 09:00 PKT to 05:00 PKT or can be downloaded from PNSC website <https://www.pnsc.com.pk/tenders/Shalamar-Drydock-2026.zip> till **October 15th, 2026**.
4. The Bid should be send by an E-mail only shalamar.drydock@pnsc.com.pk latest by (1100 PKT/0600 GMT) **October 15th, 2026** which will be opened on the same day at (1130 PKT/0630 GMT) in the presence of bidders, who wish to attend.
5. PNSC reserves the right to accept or reject any or all bids as per PPRA, 2004.


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SECTION II: INSTRUCTION TO BIDDERS (ITBs)

A. INTRODUCTION

1. SCOPE OF BID

- 1.1. The Procuring Agency (PA), as indicated in the **Bid Data Sheet (BDS)** invites Bids for the provision of **MARINE DRY DOCK WORKS** as specified in the BDS and **Section V-Technical Specifications & Schedule of Requirements**. The successful Bidders will be expected to deliver the **WORKS/SERVICES** within the specified period and timeline(s) as stated in the **BDS**.

2. SOURCE OF FUNDS

- 2.1. Source of funds is referred in Clause-2 of Invitation for Bids.

3. ELIGIBLE BIDDERS

- 3.1. A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium or association shall nominate a Lead Member as nominated in the **BDS**, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of contract.

*(The limit on the number of members of JV or Consortium or Association may be prescribed in **BDS**, in accordance with the guidelines issued by the PPRA).*

- 3.2. The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the Procuring Agency.
- 3.3. Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.
- 3.4. Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its contribution only, and the responsibilities of each party shall not be substantially altered without prior written approval of the Procuring Agency and in line with any instructions issued by the Authority.
- 3.5. The invitation for Bids is open to all prospective **WELL ESTABLISHED SHIPYARDS/DOCKYARDS** subject to any provisions of incorporation or licensing by the respective national incorporating agency or statutory body established for that particular trade or business.
- 3.6. Foreign Bidders must be locally registered with the appropriate national incorporating body or the statutory body, before participating in the **INTERNATIONAL COMPETITIVE BIDDING**
- 3.7. A Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidders may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:
- a) Are associated or have been associated in the past, directly or indirectly with a firm or any of its affiliates which have been engaged by the Procuring Agency to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the goods to be purchased under this Invitation for Bids.
 - b) have controlling shareholders in common; or
 - c) receive or have received any direct or indirect subsidy from any of them; or
 - d) have the same legal representative for purposes of this Bid; or
 - e) have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Bid of another Bidder, or influence the decisions of the Procuring Agency regarding this Bidding process; or
 - f) Submit more than one Bid in this Bidding process.
- 3.8. A Bidder may be ineligible if –
- a) he is declared bankrupt or, in the case of company or firm, insolvent;
 - b) payments in favor of the Bidder is suspended in accordance with the judgment of a court of law other than a judgment declaring bankruptcy and resulting (in accordance with the national laws) in the total or partial

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- loss of the right to administer and dispose of its property;
- c) legal proceedings are instituted against such Bidder involving an order suspending payments and which may result, in accordance with the national laws, in a declaration of bankruptcy or in any other situation entailing the total or partial loss of the right to administer and dispose of the property;
 - d) the Bidder is convicted, by a final judgment, of any offence involving professional conduct;
 - e) the Bidder is blacklisted and hence debarred due to involvement in corrupt and fraudulent practices, or performance failure or due to breach of bid securing declaration.
 - f) The firm, supplier and contractor is blacklisted or debarred by a foreign country, international organization, or other foreign institutions for the period defined by them.
- 3.9. Bidders shall provide to the Procuring Agency evidence of their eligibility, proof of compliance with the necessary legal requirements to carry out the contract effectively.
- 3.10. Bidders shall provide such evidence of their continued eligibility to the satisfaction of the Procuring Agency, as the Procuring Agency shall reasonably request.
- 3.11. Bidders shall submit proposals relating to the nature, conditions and modalities of sub-contracting wherever the sub-contracting of any elements of the contract amounting to the more than ten (10) percent of the Bid price is envisaged.
- 4. ELIGIBLE GOODS AND RELATED SERVICES**
- 4.1. All goods and related services to be supplied under the contract shall have their origin in eligible source countries, and all expenditures made under the contract will be limited to such goods and services. For purpose of this Bid, ineligible countries are stated in the section-4 titled as "Eligible Countries".
- 4.2. For purposes of this Clause "origin" means the place where the goods are mined, grown, cultivated, produced, manufactured or processed or through manufacture, procession or assembly another commercially recognized article results that differs substantially in its basic characteristics from its imported components or the place from where the related services are/to be supplied.
- 4.3. The nationality of the supplier that supplies, assembles, distributes, or sells the goods and services shall not determine the origin of the goods.
- 4.4. To establish the eligibility of the Goods and the related services, Bidders shall fill the country of origin declarations included in the Form of Bid.
- 4.5. If so required in the BDS, the Bidder shall demonstrate that it has been duly authorized by the manufacturer of the goods to deliver in Pakistan (or in respective country in case of **INTERNATIONAL** procurement, the goods indicated in its Bid.
- 5. ONE BID PER BIDDER**
- 5.1. A bidder shall submit only one Bid, in the same bidding process, either individually as a Bidder or as a member in a joint venture or any similar arrangement.
- 5.2. No bidder can be a sub-contractor while submitting a Bid individually or as a member of a joint venture in the same Bidding process.
- 5.3. A person or a firm cannot be a sub-contractor with more than one bidder in the same bidding process
- 6. COST OF BIDDING**
- 6.1. The Bidder shall bear all costs associated with the preparation and submission of its Bid, and the Procuring Agency shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

B. BIDDING DOCUMENTS

7. CONTENTS OF BIDDING DOCUMENT

- 7.1. The goods required, bidding procedures and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation to Bids, the Bidding Documents which should be read in conjunction with any addenda issued in accordance with ITB9.2 include:

Section I Invitation to Bids

Section II Instructions to Bidders (ITBs)

Section III Bid Data Sheet (BDS)

Section IV Eligible Countries

Section V Technical Specifications, Schedule of Requirements



Section VI Forms–Bid

Section VII General Conditions of Contract (GCC)

Section VIII Special Conditions of Contract (SCC)

Section IX Contract Forms

- 7.2. The number of copies to be completed and returned with the Bid is specified in the BDS.
- 7.3. The Procuring Agency is not responsible for the completeness of the Bidding Documents and their addenda, if they were not obtained directly from the Procuring Agency or the signed pdf version from downloaded from the website of the Procuring Agency. However, Procuring Agency shall place both the pdf and same editable version to facilitate the bidder for filling the forms.
- 7.4. The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all the information required in the Bidding Documents will be at the Bidder's risk and may result in the rejection of his Bid.

8. CLARIFICATION OF BIDDING DOCUMENTS

- 8.1. A prospective Bidder requiring any clarification of the Bidding Documents may notify the Procuring Agency in writing or in electronic form that provides record of the content of communication at the Procuring Agency's address indicated in the **BDS**.
- 8.2. The Procuring Agency will within three (3) working days after receiving the request for clarification, respond in writing or in electronic form to any request for clarification provided that such request is received not later than **TEN (10)** days prior to the deadline for the submission of Bids as prescribed in **ITB 23.1**. However, this clause shall not apply in case of alternate methods of Procurement.
- 8.3. Copies of the Procuring Agency's response will be forwarded to all identified Prospective Bidders through an identified source of communication, including a description of the inquiry, but without identifying its source. In case of downloading of the Bidding Documents from the website of PA, the response of all such queries will also be available on the same link available at the website.
- 8.4. Should the Procuring Agency deem it necessary to amend the Bidding Documents as a result of a clarification, it shall do so following the procedure under **ITB 9**.
- 8.5. If indicated in the **BDS**, the Bidder's designated representative is invited at the Bidder's cost to attend a pre-Bid meeting at the place, date and time mentioned in the **BDS**. During this pre-Bid meeting, prospective Bidders may request clarification of the schedule of requirement, the Evaluation Criteria or any other aspects of the Bidding Documents.
- 8.6. Minutes of the pre-Bid meeting, if applicable, including the text of the questions asked by Bidders, including those during the meeting (without identifying the source) and the responses given, together with any responses prepared after the meeting will be transmitted promptly to all prospective Bidders who have obtained the Bidding Documents. Any modification to the Bidding Documents that may become necessary as a result of the pre-Bid meeting shall be made by the Procuring Agency exclusively through the use of an Addendum pursuant to **ITB 9**. Non-attendance at the pre-Bid meeting will not be a cause for disqualification of a Bidder.

9. AMENDMENT OF BIDDING DOCUMENTS

- 9.1. Before the deadline for submission of Bids, the Procuring Agency for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder or pre-Bid meeting may modify the Bidding Documents by issuing addenda.
- 9.2. Any addendum issued including the notice of any extension of the deadline shall be part of the Bidding Documents pursuant to **ITB 7.1** and shall be communicated in writing or in any identified electronic form that provide record of the content of communication to all the bidders who have obtained the Bidding Documents from the Procuring Agency. The Procuring Agency shall promptly publish the Addendum at the Procuring Agency's web page identified in the **BDS**:

Provided that the bidder who had either already submitted their bid or handed over the bid to the courier prior to the issuance of any such addendum shall have the right to withdraw his already filed bid and submit the revised bid prior to the original or extended bid submission deadline.

- 9.3. To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the Procuring Agency may, at its discretion, extend the deadline for the submission of Bids:
Provided that the Procuring Agency shall extend the deadline for submission of Bid, if such an addendum is issued



within last three (03) days of the Bid submission deadline.

C. PREPARATION OF BIDS

10. LANGUAGE OF BID

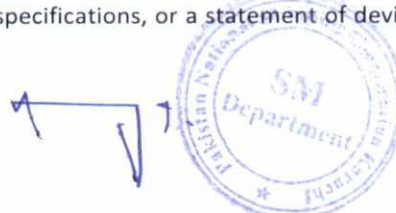
- 10.1. The Bid prepared by the Bidder, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the Procuring Agency shall be written in the English language unless specified in the **BDS**. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless specified in the **BDS**, in which case, for purposes of interpretation of the Bidder, the translation shall govern.

11. DOCUMENTS AND SAMPLE(S) CONSTITUTING THE BID

- 11.1. The Bid prepared by the Bidder shall constitute the following components: -
- a) Form of Bid and Bid Prices completed in accordance with **ITB 14** and **15**;
 - b) Details of the Sample(s) where applicable and requested in the **BDS**.
 - c) Documentary evidence established in accordance with **ITB 13** that the Bidder is eligible and/or qualified for the subject bidding process;
 - d) Documentary evidence established in accordance with **ITB 13.3(a)** that the Bidder has been authorized by the manufacturer to deliver the goods, where required and where the supplier is not the manufacturer of those goods;
 - e) Documentary evidence established in accordance with **ITB 12** that the goods and related services to be supplied by the Bidder are eligible goods and services, and conform to the Bidding Documents;
 - f) Bid security or Bid Securing Declaration furnished in accordance with **ITB 18**;
 - g) Duly Notarized Power of Attorney authorizing the signatory of the Bidder to submit the bid; and
 - h) Any other document required in the **BDS**.
- 11.2. Where a sample(s) is required by a procuring agency, the sample shall be:
- a) Submitted as part of the bid, in the quantities, dimensions and other details requested in the **BDS**;
 - b) Carriage paid;
 - c) Received on, or before, the closing time and date for the submission of bids; and
 - d) Evaluated to determine compliance with all characteristics listed in the **BDS**.
- 11.3. The Procuring Agency shall retain the sample(s) of the successful Bidder. A Procuring Agency shall reject the Bid if the sample(s)-
- a) do(es) not conform to all characteristics prescribed in the bidding documents; and
 - b) Is/are not submitted within the specified time clearly mentioned in the **BDS Bid Data Sheet**.
- 11.4. Where it is not possible to avoid using a propriety article as a sample, a Bidder shall make it clear that the propriety article is displayed only as an example of the type or quality of the goods being Bided for, and that competition shall not thereby be limited to the extent of that article only.
- 11.5. Samples made up from materials supplied by a Procuring Agency shall not be returned to a Bidder nor shall a Procuring Agency be liable for the cost of making them.
- 11.6. All samples produced from materials belonging to an unsuccessful Bidder shall be kept by the Procuring Agency till thirty (30) days from the date of award of contract or exhaust of all the grievance forums (including those pending at Authority's Level or in some Court of Law).

12. DOCUMENTS ESTABLISHING ELIGIBILITY OF GOODS AND RELATED SERVICES AND CONFORMITY TO BIDDING DOCUMENTS

- 12.1. Pursuant to **ITB 11**, the Bidder shall furnish, as part of its Bid, all those documents establishing the eligibility in conformity to the terms and conditions specified in the Bidding Documents for all goods and related services which the Bidder proposes to deliver.
- 12.2. The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
- 12.3. The documentary evidence of conformity of the goods and related services to the Bidding Documents may be in the form of literature, drawings, and data, and shall consist of:
- a) a detailed description of the essential technical specifications and performance characteristics of the Goods;
 - b) an item-by-item commentary on the Procuring Agency's Technical Specifications demonstrating substantial responsiveness of the Goods and Services to those specifications, or a statement of deviations and exceptions



to the provisions of the Technical Specifications;

c) any other procurement specific documentation requirement as stated in the **BDS**.

12.4. The Bidder shall also furnish a list giving full particulars, including available sources and current prices of goods, spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period specified in the **BDS** following commencement of the use of the goods by the Procuring Agency.

12.5. For purposes of the commentary to be furnished pursuant to **ITB 12.3(c)** above, the Bidder shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procuring Agency in its Technical Specifications, are intended to be descriptive only and not restrictive. The Bidder may substitute alternative standards, brand names, and/or catalogue numbers in its Bid provided that it demonstrates to the Procuring Agency's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

12.6. The required documents and other accompanying documents must be in English. In case any other language than English is used the pertinent translation into English shall be attached to the original version.

13. DOCUMENTS ESTABLISHING ELIGIBILITY AND QUALIFICATION OF THE BIDDER

13.1. Pursuant to **ITB 11**, the Bidder shall furnish, as part of its Bid, all those documents establishing the Bidder's eligibility to participate in the bidding process and/or its qualification to perform the contract if its Bid is accepted.

13.2. The documentary evidence of the Bidder's eligibility to Bid shall establish to the satisfaction of the Procuring Agency that the Bidder, at the time of submission of its bid, is from an eligible country as defined in Section-4 titled as "Eligible Countries".

13.3. The documentary evidence of the Bidder's qualifications to perform the contract if its Bid is accepted shall establish to the satisfaction of Procuring Agency that:

a) in the case of a Bidder offering to deliver goods under the contract which the Bidder did not manufacture or otherwise produce, the Bidder has been duly authorized by the goods' Manufacturer or producer to deliver the goods in Pakistan;

b) the Bidder has the financial, technical, and supply/production capability necessary to perform the Contract, meets the qualification criteria specified in **BDS**.

c) in the case of a Bidder not doing business within Pakistan, the Bidder is or will be (if awarded the contract) equipped, and able to carry out the Supplier's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

d) That the Bidder meets the qualification criteria listed in the Bid Data Sheet **BDS**.

14. FORM OF BID

14.1. The Bidder shall fill the Form of Bid furnished in the Bidding Documents. The Bid Form must be completed without any alterations to its format and no substitute shall be accepted.

15. BID PRICES

15.1. The Bid Prices and discounts quoted by the Bidder in the Form of Bid and in the Price Schedules shall conform to the requirements specified below in **ITB Clause 15** or exclusively mentioned hereafter in the bidding documents.

15.2. All items in the Statement of Work must be listed and priced separately in the Price Schedule(s). If a Price Schedule shows items listed but not priced, their prices shall be construed to be included in the prices of other items.

15.3. Items not listed in the Price Schedule shall be assumed not to be included in the Bid, and provided that the Bid is still substantially responsive in their absence or due to their nominal nature, the corresponding average price of the respective item(s) of the remaining substantially responsive bidder(s) shall be construed to be the price of those missing item(s);

Provided that:

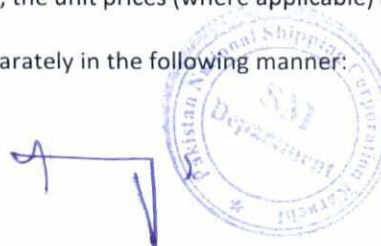
a) where there is only one (substantially) responsive bidder, or

b) where there is provision for alternate proposals and the respective items are not listed in the other bids, The procuring agency may fix the price of missing items in accordance with market survey, and the same shall be considered as final price.

15.4. The Bid price to be quoted in the Form of Bid in accordance with **ITB 15.1** shall be the total price of the Bid, excluding any discounts offered.

15.5. The Bidder shall indicate on the appropriate Price Schedule, the unit prices (where applicable) and total Bid price of the goods it proposes to deliver under the contract.

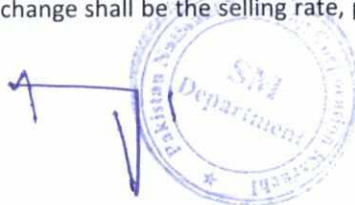
15.6. Prices indicated on the Price Schedule shall be entered separately in the following manner:



- a) For goods manufactured from within Pakistan (or within the country where procurement is being done in case of abroad):
 - i) The price of the goods quoted EXW (ex-works, ex-factory, ex-warehouse, ex-showroom, or off-the-shelf, as applicable), including all customs duties and sales and other taxes already paid or payable:
 - a. On the components and raw material used in the manufacturing or assembly of goods quoted ex-works or ex-factory; or
 - b. On the previously imported goods of foreign origin quoted ex-warehouse, ex-showroom, or off-the-shelf.
 - ii) All applicable taxes which will be payable on the goods if the contract is awarded
 - iii) Price for inland transportation, insurance, and other local costs incidental to delivery of the goods to their final destination, if specified in the **BDS**.
 - iv) The price of other (incidental or allied) services, if any, listed in the **BDS**.
 - b) For goods offered from abroad:
 - i) The price of the goods shall be quoted CIF named port of destination, or CIP border point or CIP named place of destination, in the Procuring Agency's country, as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible countries. Similarly, the Bidder may obtain insurance services from any eligible source country. Or
 - ii) The price of the goods quoted FOB port of shipment (or FCA, as the case may be), if specified in the **BDS**. Or
 - iii) The price of goods quoted CFR port of destination (or CPT as the case may be), if specified in the **BDS**.
 - iv) The price for inland transportation, insurance, and other local costs incidental to delivery of the goods from the port of entry to their final destination, if specified in the **BDS**.
 - v) The price of (incidental) services, if any, listed in the **BDS**.
- 15.7. Prices proposed on the Price Schedule for goods and related services shall be disaggregated, where appropriate as indicated in this Clause. This desegregation shall be solely for the purpose of facilitating the comparison of Bids by the Procuring Agency. This, shall not in any way limit the Procuring Agency's right to contract on any of the terms and conditions offered:-
- a) For Goods: -
 - i) The price of the Goods, quoted as per applicable INCOTERMS as specified in the **BDS**
 - ii) All customs duties, sales tax, and other taxes applicable on goods or on the components and raw materials used in their manufacture or assembly, if the contract is awarded to the Bidder, and
 - b) For Related Services/Works
 - i) The price of the related services/Works, and
 - ii) All customs duties, sales tax and other taxes applicable in Pakistan, paid or payable, on the related services, if the contract is awarded to the Bidder.
- 15.8. Prices quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A Bid submitted with an adjustable price will be treated as non-responsive and shall be rejected, pursuant to ITB 28.
- 15.9. If so indicated in the Invitation to Bids and Instructions to Bidders, that Bids are being invited for individual contracts (Lots) or for any combination of contracts (packages), Bidders wishing to offer any price reduction for the award of more than one contract shall specify in their Bid the price reductions applicable to each package, or alternatively, to individual contracts (Lots) within a package.

16. BID CURRENCIES

- 16.1. Prices shall be quoted in the following currencies:
- a) For goods and services that the Bidder will deliver from within Pakistan, the prices shall be quoted in Pakistani Rupees, unless otherwise specified in the **BDS**.
 - b) For goods and related services that the Bidder will deliver from outside Pakistan, or for imported parts or components of goods and related services originating outside Pakistan, the Bid prices shall be quoted in any freely convertible currency of another country. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but use no more than three foreign currencies.
- 16.2. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date



of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.

- 16.3. Bidders shall indicate details of their expected foreign currency requirements in the Bid.
- 16.4. Bidders may be required by the Procuring Agency to clarify their foreign currency requirements and to substantiate that the amounts included in Lump Sum and in the **SCC** are reasonable and responsive to **ITB 16.1**.

17. BID VALIDITY PERIOD

- 17.1. Bids shall remain valid for the period specified in the **BDS** after the Bid submission deadline prescribed by the Procuring Agency. A Bid valid for a shorter period shall be rejected by the Procuring Agency as non-responsive. The period of Bid validity will be determined from the complementary bid securing instrument i.e. the expiry period of bid security or bid securing declaration as the case may be.
- 17.2. Under exceptional circumstances, prior to the expiration of the initial Bid validity period, the Procuring Agency may request the Bidders' consent to an extension of the period of validity of their Bids only once, for the period not more than the period of initial bid validity. The request and the Bidders responses shall be made in writing or in electronic forms that provide record of the content of communication. The Bid Security provided under **ITB 18** shall also be suitably extended. A Bidder may refuse the request without forfeiting its Bid security or causing to be executed its Bid Securing Declaration. A Bidder agreeing to the request will not be required nor permitted to modify its Bid, but will be required to extend the validity of its Bid Security or Bid Securing Declaration for the period of the extension, and in compliance with **ITB 18** in all respects.
- 17.3. If the award is delayed by a period exceeding sixty (60) days beyond the expiry of the initial Bid validity period, the contract price may be adjusted by a factor specified in the request for extension. However, the Bid evaluation shall be based on the already quoted Bid Price without taking into consideration on the above correction.

18. BID SECURITY OR BID SECURING DECLARATION

- 18.1. Pursuant to **ITB 11**, unless otherwise specified in the **BDS**, the Bidder shall furnish as part of its Bid, a Bid Security in form of fixed amount not exceeding five percent of the estimated value of procurement determined by the procuring agency and in the amount and currency specified in the **BDS** or Bid Securing Declaration as specified in the **BDS** in the format provided in **Section VI (Standard Forms)**.
- 18.2. The Bid Security or Bid Securing Declaration is required to protect the Procuring Agency against the risk of Bidder's conduct which would warrant the security's forfeiture, pursuant to **ITB 18.9**.
- 18.3. The Bid Security shall be denominated in the local currency or in another freely convertible currency, and it shall be in the form specified in the **BDS** which shall be in any of the following:
 - a) A bank guarantee, an irrevocable letter of credit issued by a Scheduled bank in the form provided in the Bidding Documents or another form acceptable to the Procuring Agency and valid for twenty-eight (28) days beyond the end of the validity of the Bid. This shall also apply if the period for Bid Validity is extended. In either case, the form must include the complete name of the Bidder;
 - b) A cashier's or certified cheque; or
 - c) Another security if indicated in the **BDS**,
- 18.4. The Bid Security or Bid Securing Declaration shall be in accordance with the Form of the Bid Security or Bid Securing Declaration included in **Section VI (Standard Forms)** or another form approved by the Procuring Agency prior to the Bid submission.
- 18.5. The Bid Security shall be payable promptly upon written demand by the Procuring Agency in case any of the conditions listed in **ITB 18.9** are invoked.
- 18.6. Any Bid not accompanied by a Bid Security or Bid Securing Declaration in accordance with **ITB 18.1** or **18.3** shall be rejected by the Procuring Agency as non-responsive, pursuant to **ITB 28.8**.
- 18.7. Unsuccessful Bidders' Bid Security will be discharged or returned as promptly as possible, however in no case later than thirty (30) days after the expiration of the period of Bid Validity prescribed by the Procuring Agency pursuant to **ITB 17**. The Procuring Agency shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest:
 - a) the expiry of the Bid Security;
 - b) the entry into force of a procurement contract and the provision of a performance security (or guarantee), for the performance of the contract if such a security (or guarantee), is required by the Bidding documents;



- c) the rejection by the Procuring Agency of all Bids;
 - d) the withdrawal of the Bid prior to the deadline for the submission of Bids, unless the Bidding documents stipulate that no such withdrawal is permitted.
- 18.8. The successful Bidder's Bid Security will be discharged upon the Bidder signing the contract pursuant to **ITB 41**, or furnishing the performance security (or guarantee), pursuant to **ITB 42**.
- 18.9. The Bid Security may be forfeited or the Bid Securing Declaration executed:
- a) if a Bidder:
 - i. withdraws its Bid during the period of Bid Validity as specified by the Procuring Agency, and referred by the bidder on the Form of Bid except as provided for in **ITB 17.2**; or
 - ii. does not accept the correction of errors pursuant to **ITB 30.3**; or
 - b) in the case of a successful Bidder, if the Bidder fails:
 - i. to sign the contract in accordance with **ITB 41**; or
 - ii. to furnish performance security (or guarantee) in accordance with **ITB 42**.

19. ALTERNATIVE BIDS BY BIDDERS

- 19.1. Bidders shall submit offers that comply with the requirements of the Bidding Documents, including the basic Bidder's technical design as indicated in the specifications and Schedule of Requirements. Alternatives will not be considered, unless specifically allowed for in the **BDS**. If so allowed, **ITB 19.2** shall prevail.
- 19.2. When alternative schedule for delivery of goods is explicitly invited, a statement of that effect will be included in the **BDS** as will the method for evaluating different schedule for delivery of goods.
- 19.3. If so allowed in the **BDS**, Bidders wishing to offer technical alternatives to the requirements of the Bidding Documents must also submit a Bid that complies with the requirements of the Bidding Documents, including the basic technical design as indicated in the specifications. In addition to submitting the basic Bid, the Bidder shall provide all information necessary for a complete evaluation of the alternative by the Procuring Agency, including technical specifications, breakdown of prices, and other relevant details. Only the technical alternatives, if any, of the Most Advantageous Bidder conforming to the basic technical requirements (without altering the bid price) shall be considered by the Procuring Agency.

20. WITHDRAWAL, SUBSTITUTION, AND MODIFICATION OF BIDS

- 20.1. Before bid submission deadline, any bidder may withdraw, substitute, or modify its Bid after it has been submitted by sending a written notice, duly signed by an authorized representative and the corresponding substitution or modification must accompany the respective written notice.
- 20.2. Bids requested to be withdrawn in accordance with **ITB 20.1** shall be returned unopened to the Bidders.

21. FORMAT AND SIGNING OF BID

- 21.1. The Bidder shall prepare an original and the number of copies of the Bid as indicated in the **BDS**, clearly marking each "ORIGINAL" and "COPY" as appropriate. In the event of any discrepancy between them, the original shall prevail:
Provided that except in Single Stage One Envelope Procedure, the Bid shall include only the copies of technical proposal.
- 21.2. The original and the copy or copies of the Bid shall be typed or written in indelible ink and shall be signed by the Bidder or a person or persons duly authorized to sign on behalf of the Bidder. This authorization shall consist of a written confirmation as specified in the **BDS** and shall be attached to the Bid. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Bid, except for un-amended printed literature, shall be initialed by the person or persons signing the Bid.
- 21.3. Any interlineations, erasures, or overwriting shall be valid only if they are signed by the person or persons signing the Bidder.

D. SUBMISSION OF BIDS

22. SEALING AND MARKING OF BIDS

- 22.1. In case of Single Stage One Envelope Procedure, the Bidder shall seal the original and each copy of the Bid in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in



an outer envelope securely sealed in such a manner that opening and resealing cannot be achieved undetected.
Note: The envelopes shall be sealed and marked in accordance with the bidding procedure adopted as referred in clause-36(a) of PPR Rules 2004, **read with Rule 13(1) Proviso.**

- 22.2. The inner and outer envelopes shall:
- a) be addressed to the Procuring Agency at the address given in the BDS; and
 - b) bear the title of the subject procurement or Project name, as the case may be as indicated in the **BDS**, the Invitation to Bids (ITB) title and number indicated in the **BDS**, and a statement: "DO NOT OPEN BEFORE," to be completed with the time and the date specified in the **BDS**, pursuant to **ITB 23.1.**
- 22.3. In case of Single Stage Two Envelope Procedure, The Bid shall comprise two envelopes submitted simultaneously, one called the Technical Proposal and the other Financial Proposal. Both envelopes to be enclosed together in an outer single envelope called the Bid. Each Bidder shall submit his bid as under:
- a. Bidder shall submit his **TECHNICAL PROPOSAL** and **FINANCIAL PROPOSAL** in separate inner envelopes and enclosed in a single outer envelope.
 - b. **ORIGINAL** and each copy of the Bid shall be separately sealed and put in separate envelopes and marked as such.
 - c. The envelopes containing the **ORIGINAL** and copies will be put in one sealed envelope and addressed/identified as given in **Sub- Clause 21.2.**
- 22.4. The inner and outer envelopes shall:
- a. Be addressed to the Procuring Agency at the address provided in the Bidding Data;
 - b. bear the name and identification number of the contract as defined in the Bidding Data; and provide a warning not to open before the time and date for bid opening, as specified in the Bidding Data. Pursuant to **ITB 23.1.**
 - c. In addition to the identification required in **Sub- Clause 21.2** hereof, the inner envelope shall indicate the name and address of the bidder to enable the bid to be returned unopened in case it is declared "late" pursuant to **Clause IB.24**

If all envelopes are not sealed and marked as required by **ITB 22.2, ITB 22.3 and ITB 22.4** or incorrectly marked, the Procuring Agency will assume no responsibility for the misplacement or premature opening of Bid.

23. DEADLINE FOR SUBMISSION OF BIDS

- 23.1. Bids shall be received by the Procuring Agency no later than the date and time specified in the **BDS**.
- 23.2. The Procuring Agency may, in exceptional circumstances and at its discretion, extend the deadline for the submission of Bids by amending the Bidding Documents in accordance with **ITB 9**, in which case all rights and obligations of the Procuring Agency and Bidders previously subject to the deadline will thereafter be subject to the new deadline.

24. LATE BIDS

- 24.1. The Procuring Agency shall not consider for evaluation any Bid that arrives after the deadline for submission of Bids, in accordance with **ITB 23.**
- 24.2. Any Bid received by the Procuring Agency after the deadline for submission of Bids shall be declared late, recorded, rejected and returned unopened to the Bidder.

25. WITHDRAWAL OF BIDS

- 25.1. A Bidder may withdraw its Bid after it has been submitted, provided that written notice of the withdrawal of the Bid is received by the Procuring Agency prior to the deadline for submission of Bids.
- 25.2. Revised bid may be submitted after the withdrawal of the original bid in accordance with the provisions referred in **ITB 22.**

E. OPENING AND EVALUATION OF BIDS

26. OPENING OF BIDS

- 26.1. The Procuring Agency will open all Bids, in public, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified in the BDS. The Bidders' representatives present shall sign a register as proof of their attendance.
- 26.2. First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.
- 26.3. Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Bid shall be exchanged for the corresponding Original Bid being substituted, which is to be returned to the Bidder unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid



authorization to request the substitution and is read out and recorded at bid opening.

- 26.4. Next, outer envelopes marked "MODIFICATION" shall be opened. No Technical Proposal and/or Financial Proposal shall be modified unless the corresponding Modification Notice contains a valid authorization to request the modification and is read out and recorded at the opening of the Bids. Any Modification shall be read out along with the Original Bid except in case of Single Stage Two Envelope Procedure where only the Technical Proposal, both Original as well as Modification, are to be opened, read out, and recorded at the opening. Financial Proposal, both Original and Modification, will remain unopened till the prescribed financial bid opening date.
- 26.5. Other envelopes holding the Bids shall be opened one at a time, in case of Single Stage One Envelope Procedure, the Bidders names, the Bid prices, the total amount of each Bid and of any alternative Bid (if alternatives have been requested or permitted), any discounts, the presence or absence of Bid Security, Bid Securing Declaration and such other details as the Procuring Agency may consider appropriate, will be announced by the Procurement Evaluation Committee.
- 26.6. In case of Single Stage Two Envelope Procedure, the Procuring Agency will open the Technical Proposals in public at the address, date and time specified in the BDS in the presence of Bidders' designated representatives who choose to attend and other parties with a legitimate interest in the Bid proceedings. The Financial Proposals will remain unopened and will be held in custody of the Procuring Agency until the specified time of their opening.
- 26.7. The envelopes holding the Technical Proposals shall be opened one at a time, and the following read out and recorded: (a) the name of the Bidder; (b) whether there is a modification or substitution; (c) the presence of a Bid Security, if required; and (d) any other details as the Procuring Agency may consider appropriate.
- 26.8. Bids not opened and not read out at the Bid opening shall not be considered further for evaluation, irrespective of the circumstances. In particular, any discount offered by a Bidder which is not read out at Bid opening shall not be considered further.
- 26.9. Bidders are advised to send in a representative with the knowledge of the content of the Bid who shall verify the information read out from the submitted documents. Failure to send a representative or to point out any un-read information by the sent Bidder's representative shall indemnify the Procuring Agency against any claim or failure to read out the correct information contained in the Bidder's Bid.
- 26.10. No Bid will be rejected at the time of Bid opening except for late Bids which will be returned unopened to the Bidder, pursuant to ITB 24.
- 26.11. The Procuring Agency shall prepare minutes of the Bid opening. The record of the Bid opening shall include, as a minimum: the name of the Bidder and whether or not there is a withdrawal, substitution or modification, the Bid price if applicable, including any discounts and alternative offers and the presence or absence of a Bid Security or Bid Securing Declaration.
- 26.12. The Bidders' representatives who are present shall be requested to sign on the attendance sheet. The omission of a Bidder's signature on the record shall not invalidate the contents and affect the record. A copy of the record shall be distributed to all the Bidders.
- 26.13. A copy of the minutes of the Bid opening shall be furnished to individual Bidders upon request.
- 26.14. In case of Single Stage Two Envelope Bidding Procedure, after the evaluation and approval of technical proposal the procuring agency, shall at a time within the bid validity period, publically open the financial proposals of the technically accepted bids only. The financial proposal of bids found technically non-responsive shall be returned unopened to the respective bidders subject to redress of the grievances from all tiers of grievances.

27. CONFIDENTIALITY

- 27.1. Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation of contract award shall not be disclosed to Bidders or any other persons not officially concerned with such process until the time of the announcement of the respective evaluation report.
- 27.2. Any effort by a Bidder to influence the Procuring Agency processing of Bids or award decisions may result in the rejection of its Bid.
- 27.3. Notwithstanding ITB 27.2 from the time of Bid opening to the time of contract award, if any Bidder wishes to contact the Procuring Agency on any matter related to the Bidding process, it should do so in writing or in electronic forms that provides record of the content of communication.

28. CLARIFICATION OF BIDS

- 28.1. To assist in the examination, evaluation and comparison of Bids (and post-qualification if applicable) of the Bidders, the Procuring Agency may, ask any Bidder for a clarification of its Bid including breakdown of prices. Any clarification



- submitted by a Bidder that is not in response to a request by the Procuring Agency shall not be considered.
- 28.2. The request for clarification and the response shall be in writing or in electronic forms that provide record of the content of communication. In case of Single Stage Two Envelope Procedure, no change in the prices or substance of the Bid shall be sought, offered, or permitted, whereas in case of Single Stage One Envelope Procedure, only the correction of arithmetic errors discovered by the Procuring Agency in the evaluation of Bids should be sought in accordance with **ITB 31**.
- 28.3. The alteration or modification in THE BID which in any affect the following parameters will be considered as a change in the substance of a bid:
- Evaluation & qualification criteria;
 - required scope of work or specifications;
 - All securities requirements;
 - Tax requirements;
 - Terms and conditions of bidding documents.
 - Change in the ranking of the bidder.
- 28.4. From the time of Bid opening to the time of Contract award if any Bidder wishes to contact the Procuring Agency on any matter related to the Bid it should do so in writing or in electronic forms that provide record of the content of communication.

29. PRELIMINARY EXAMINATION OF BIDS

- 29.1. Prior to the detailed evaluation of Bids, the Procuring Agency will determine whether each Bid:
- meets the eligibility criteria defined in **ITB3** and **ITB4**;
 - has been prepared as per the format and contents defined by the Procuring Agency in the Bidding Documents;
 - has been properly signed;
 - is accompanied by the required securities; and
 - is substantially responsive to the requirements of the Bidding Documents.
- The Procuring Agency's determination of a Bid's responsiveness will be based on the contents of the Bid itself.
- 29.2. A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding Documents, without material deviation or reservation. A material deviation or reservation is one that:-
- affects in any substantial way the scope, quality, or performance of the Services;
 - limits in any substantial way, inconsistent with the Bidding Documents, the Procuring Agency's rights or the Bidders obligations under the Contract; or
 - if rectified, would affect unfairly the competitive position of other Bidders presenting substantially responsive Bids.
- 29.3. The Procuring Agency will confirm that the documents and information specified under **ITB 11, 12 and 13** have been provided in the Bid. If any of these documents or information is missing, or is not provided in accordance with the Instructions to Bidders, the Bid shall be rejected.
- 29.4. The Procuring Agency may waive off any minor informality, nonconformity, or irregularity in a Bid which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.
- Explanation:** A minor informality, non-conformity or irregularity is one that is merely a matter of form and not of substance. It also pertains to some immaterial defect in a Bid or variation of a bid from the exact requirements of the invitation that can be corrected or waived without being prejudicial to other bidders. The defect or variation is immaterial when the effect on quantity, quality, or delivery is negligible when contrasted with the total cost or scope of the supplies or services being acquired. The Procuring Agency either shall give the bidder an opportunity to cure any deficiency resulting from a minor informality or irregularity in a bid or waive the deficiency, whichever is advantageous to the Procuring Agency. Examples of minor informalities or irregularities include failure of a bidder to—
- Submit the number of copies of signed bids required by the invitation;
 - Furnish required information concerning the number of its employees;
 - the firm submitting a bid has formally adopted or authorized, before the date set for opening of bids, the execution of documents by typewritten, printed, or stamped signature and submits evidence of such authorization and the bid carries such a signature.
- 29.5. Provided that a Technical Bid is substantially responsive, the Procuring Agency may request the Bidder to submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Technical Bid related to documentation requirements. Requesting information



or documentation on such nonconformities shall not be related to any such aspect of the technical Proposal linked with the ranking of the bidders. Failure of the Bidder to comply with the request may result in the rejection of its Bid.

29.6. Provided that a Technical Bid is substantially responsive, the Procuring Agency shall rectify quantifiable nonmaterial nonconformities or omissions related to the Financial Proposal. To this effect, the Bid Price shall be adjusted, for comparison purposes only, to reflect the price of the missing or nonconforming item or component.

29.7. If a Bid is not substantially responsive, it will be rejected by the Procuring Agency and may not subsequently be evaluated for complete technical responsiveness.

30. EXAMINATION OF TERMS AND CONDITIONS; TECHNICAL EVALUATION

30.1. The Procuring Agency shall examine the Bid to confirm that all terms and conditions specified in the **GCC** and the **SCC** have been accepted by the Bidder without any material deviation or reservation.

30.2. The Procuring Agency shall evaluate the technical aspects of the Bid submitted in accordance with **ITB 22**, to confirm that all requirements specified in **Section V-Schedule of Requirements, Technical Specifications** of the Bidding Documents have been met without material deviation or reservation.

30.3. If after the examination of the terms and conditions and the technical evaluation, the Procuring Agency determines that the Bid is not substantially responsive in accordance with **ITB 29**, it shall reject the Bid.

31. CORRECTION OF ERRORS

31.1. Bids determined to be substantially responsive will be checked for any arithmetic errors. Errors will be corrected as follows: -

a. if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the Procuring Agency there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected;

b) if there is an error in a total corresponding to the addition or subtraction of sub-totals, the sub-totals shall prevail and the total shall be corrected; and

c) where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.

d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.

31.2. The amount stated in the Bid will, be adjusted by the Procuring Agency in accordance with the above procedure for the correction of errors and, with, the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bid Securing Declaration may be executed in accordance with **ITB 18.9**.

32. CONVERSION TO SINGLE CURRENCY

32.1. To facilitate evaluation and comparison, the Procuring Agency will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.

32.2. The currency selected for converting Bid prices to a common base for the purpose of evaluation, along with the source and date of the exchange rate, are specified in the **BDS**.

33. EVALUATION OF BIDS

33.1. The Procuring Agency shall evaluate and compare only the Bids determined to be substantially responsive, pursuant to **ITB 29**.

33.2. In evaluating the Technical Proposal of each Bid, the Procuring Agency shall use the criteria and methodologies listed in the **BDS** and in terms of Statement of Requirements and Technical Specifications. No other evaluation criteria or methodologies shall be permitted.

33.3. The Procuring Agency's evaluation of a Bid will take into account:

a) in the case of goods manufactured in Pakistan or goods of foreign origin already imported in Pakistan, Income Tax, General Sales Tax and other similar/applicable taxes, which will be payable on the goods if a contract is awarded to the Bidder;

b) in the case of goods of foreign origin offered from abroad, customs duties and other similar import taxes which will be payable on the goods if the contract is awarded to the Bidder; and



33.4. The comparison shall be between the EXW price of the goods offered from within Pakistan, such price to include all costs, as well as duties and taxes paid or payable on components and raw material incorporated or to be incorporated in the goods, and named port of destination, border point, or named place of destination) in accordance with applicable INCOTERM in the price of the goods offered from outside Pakistan.

In evaluating the Bidders, the evaluation committee will, in addition to the Bid price quoted in accordance with ITB 15.1, take account of one or more of the following factors as specified in the BDS, and quantified in ITB 32.5:

- a) Cost of inland transportation, insurance, and other costs within the Pakistan incidental to delivery of the goods to their final destination.
- b) delivery schedule offered in the Bid;
- c) deviations in payment schedule from that specified in the Special Conditions of Contract;
- d) the cost of components, mandatory spare parts, and service;
- e) the availability (in Pakistan) of spare parts and after-sales services for the equipment offered in the Bid;
- f) the projected operating and maintenance costs during the life of the equipment;
- g) the performance and productivity of the equipment offered; and/or
- h) Other specific criteria indicated in the TBS and/or in the Technical Specifications.

33.5. For factors retained in BDS, pursuant to ITB 33.4 one or more of the following quantification methods will be applied, as detailed in the BDS:

(a) Inland transportation from EXW/port of entry/border point, Insurance and incidentals.

Inland transportation, insurance, and other incidental costs for delivery of the goods from EXW/port of entry/border point to Project Site named in the BDS will be computed for each Bid by the PA on the basis of published tariffs by the rail or road transport agencies, insurance companies, and/or other appropriate sources. To facilitate such computation, Bidder shall furnish in its Bid the estimated dimensions and shipping weight and the approximate EXW or as per applicable INCOTERM value of each package. The above cost will be added by the Procuring Agency to EXW or as per applicable INCOTERM price.

(b) Delivery schedule.

- i) The Procuring Agency requires that the goods under the Invitation for Bids shall be delivered (shipped) at the time specified in the Schedule of Requirements. The estimated time of arrival of the goods at the Project Site will be calculated for each Bid after allowing for reasonable international and inland transportation time. Treating the Bid resulting in such time of arrival as the base, a delivery "adjustment" will be calculated for other Bids by applying a percentage, specified in the BDS, of the EXW or as per applicable INCOTERM price for each week of delay beyond the base, and this will be added to the Bid price for evaluation. No credit shall be given to early delivery. **OR**
- ii) The goods covered under this invitation are required to be delivered (shipped) within an acceptable range of weeks specified in the Schedule of Requirement. **No credit will be given to earlier deliveries, and Bids offering delivery beyond this range will be treated as non-responsive.** Within this acceptable range, an adjustment per week, as specified in the BDS, will be added for evaluation to the Bid price of Bids offering deliveries later than the earliest delivery period specified in the Schedule of Requirements. **OR**
- iii) The goods covered under this invitation are required to be delivered (shipped) in partial shipments, as specified in the Schedule of Requirements. Bids offering deliveries earlier or later than the specified deliveries will be adjusted in the evaluation by adding to the Bid price a factor equal to a percentage, specified in the BDS, of EXW or as per applicable INCOTERM price per week of variation from the specified delivery schedule.

(c) Deviation in payment schedule.

- i) Bidders shall state their Bid price for the payment schedule outlined in the SCC. Bids will be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid price they wish to offer for such alternative payment schedule. The Procuring Agency may consider the alternative payment schedule offered by the selected Bidder. **OR**
- ii) The SCC stipulates the payment schedule offered by the Procuring Agency. If a Bid deviates from the schedule and if such deviation is considered acceptable to the Procuring Agency, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in this invitation, at the rate per annum specified in the BDS.

(d) Cost of spare parts

- i) The Procuring Agency will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the BDS. The total cost of



these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid price. **OR**

- ii) The Procuring Agency will estimate the cost of spare parts usage in the initial period of operation specified in the BDS, based on information furnished by each Bidder, as well as on past experience of the Procuring Agency or other Procuring Agency's in similar situations. Such costs shall be added to the Bid price for evaluation.

(e) Spare parts and after sales service facilities in Pakistan

The cost to the Procuring Agency of establishing the minimum service facilities and parts inventories, as outlined in the BDS or elsewhere in the Bidding Documents, if quoted separately, shall be added to the Bid price.

(f) Operating and maintenance costs

Since the operating and maintenance costs of the goods under procurement form a major part of the life cycle cost of the equipment, these costs will be evaluated in accordance with the criteria specified in the BDS or in the Technical Specifications.

(g) Performance and productivity of the equipment.

- i) Bidders shall state the guaranteed performance or efficiency in response to the Technical Specification. For each drop in the performance or efficiency below the norm of 100, an adjustment for an amount specified in the BDS will be added to the Bid Price, representing the capitalized cost of additional operating costs over the life of the plant, using the methodology specified in the BDS or in the Technical Specifications. **OR**
- ii) Goods offered shall have a minimum productivity specified under the relevant provision in the Technical Specifications to be considered responsive. Evaluation shall be based on the cost per unit of the actual productivity of goods offered in the Bid, and adjustment will be added to the Bid price using the methodology specified in the BDS or in the Technical Specifications.

(h) Specific additional criteria.

Other specific additional criteria to be considered in the evaluation and the evaluation method shall be detailed in the BDS and/or the Technical Specifications.

- 33.6. If these Bidding Documents allow Bidders to quote separate prices for different Lots, and the award to a single Bidder of multiple Lots, the methodology of evaluation to determine the lowest evaluated Lot combinations, including any discounts offered in the Form of Bid, is specified in the BDS.

34. DOMESTIC PREFERENCE

- 34.1. If the BDS so specifies, the Procuring Agency will grant a margin of preference to certain goods in line with the rules, regulations, regulatory guides or instructions issued by the Authority from time to time.

35. DETERMINATION OF MOST ADVANTAGEOUS BID

- 35.1. In case where the Procuring Agency adopts the Cost Based Evaluation Technique and, the Bid with the lowest evaluated price from amongst those which are eligible, compliant and substantially responsive shall be the Most Advantageous Bid.
- 35.2. The Procuring Agency may adopt the Quality & Cost Based Selection Technique due to the following two reasons:
 - i. Where the Procuring Agency knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or
 - ii. Where the Procuring Agency, in addition to the mandatory requirements and mandatory technical specifications, requires parameters specified in Evaluation Criteria to be evaluated while determining the quality of the goods:
- 35.3. In such cases, the Procuring Agency may allocate certain weightage to these factors as a part of Evaluation Criteria, and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of PPR-2004.

36. POST- QUALIFICATION OF BIDDER AND/OR ABNORMALLY LOW FINANCIAL PROPOSAL

- 36.1. After determining the Most Advantageous Bid, if neither the pre-qualification was undertaken separately nor any qualification parameters were undertaken as part of determining the Most Advantageous Bid, the Procuring Agency shall carry out the post-qualification of the Bidder using only the requirements specified in the BDS. In case of International Tendering, the parameters for incorporation or licensing within Pakistan may be fulfilled as part of post qualification.



36.2. Where the Bid price is considered to be abnormally low, the Procuring Agency shall perform price analysis either during determination of Most Advantageous Bid or as a part of the post-qualification process. The following process shall apply:

- (a) The Procuring Agency may reject a Bid if the Procuring Agency has determined that the price in combination with other constituent elements of the Bid is abnormally low in relation to the subject matter of the procurement (i.e. scope of the procurement or ancillary services) and raises concerns as to the capability and capacity of the respective Bidder to perform that contract;
- (b) Before rejecting an abnormally low Bid the Procuring Agency shall request the Bidder an explanation of the Bid or of those parts which it considers contribute to the Bid being abnormally low; take account of the evidence provided in response to a request in writing; and subsequently verify the Bid or parts of the Bid being abnormally low;
- (c) The decision of the Procuring Agency to reject a Bid and reasons for the decision shall be recorded in the procurement proceedings and promptly communicated to the Bidder concerned;
- (d) The Procuring Agency shall not incur any liability solely by rejecting abnormally Bid; and
- (e) An abnormally low Bid means, in the light of the Procuring Agency's estimate and of all the Bids submitted, the Bid appears to be abnormally low by not providing a margin for normal levels of profit.

Guidance for Procuring Agency:

In order to identify the Abnormally Low Bid (ALB) following approaches can be considered to minimize the scope of subjectivity:

- i. Comparing the bid price with the cost estimate;
- ii. Comparing the bid price with the bids offered by other bidders submitting substantially responsive bids; and
- iii. Comparing the bid price with prices paid in similar contracts in the recent past either government- or development partner-funded.

36.3. The Procuring Agency will determine to its satisfaction whether the Bidder that is selected as having submitted the most advantageous Bid is qualified to perform the contract satisfactorily, in accordance with the criteria listed in **ITB 13.3**.

36.4. The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to **ITB 13.3**, as well as such other information as the Procuring Agency deems necessary and appropriate. Factors not included in these Bidding Documents shall not be used in the evaluation of the Bidders' qualifications.

36.5. Procuring Agency may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining award of contract.

Explanation: The Certificate shall be furnished by the bidder. The bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.

36.6. An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bid, in which event the Procuring Agency will proceed to the next ranked bidder to make a similar determination of that Bidder's capabilities to perform satisfactorily.

F. AWARD OF CONTRACT

37. CRITERIA OF AWARD

37.1. Subject to ITB 36 and 38, the Procuring Agency will award the Contract to the Bidder whose Bid has been determined to be substantially responsive to the Bidding Documents and who has been declared as Most Advantageous Bidder, provided that such Bidder has been determined to be:

- a) eligible in accordance with the provisions of **ITB 3**;
- b) is determined to be qualified to perform the Contract satisfactorily; and
- c) Successful negotiations have been concluded, if any.

38. NEGOTIATIONS

38.1. Negotiations may be undertaken with the Most Advantageous Bid relating to the following areas:

- (a) a minor alteration to the technical details of the statement of requirements;
- (b) reduction of quantities for budgetary reasons, where the reduction is in excess of any provided for in the Bidding documents;
- (c) a minor amendment to the special conditions of Contract;



- (d) finalizing payment arrangements;
- (e) delivery arrangements;
- (f) the methodology for provision of related services; or
- (g) clarifying details that were not apparent or could not be finalized at the time of Bidding;

38.2. Where negotiation fails to result into an agreement, the Procuring Agency may invite the next ranked Bidder for negotiations. Where negotiations are commenced with the next ranked Bidder, the Procuring Agency shall not reopen earlier negotiations.

39. PROCURING AGENCY'S RIGHT TO REJECT ALL BIDS

- 39.1. Notwithstanding ITB 37, the Procuring Agency reserves the right to reject all the bids, and to annul the Bidding process at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders. However, the Authority (i.e. PPRA) may call from the Procuring Agency the justification of those grounds.
- 39.2. Notice of the rejection of all Bids shall be given promptly to all Bidders that have submitted Bids.
- 39.3. The Procuring Agency shall upon request communicate to any Bidder the grounds for its rejection of its Bids, but is not required to justify those grounds.

40. PROCURING AGENCY'S RIGHT TO VARY QUANTITIES AT THE TIME OF AWARD

- 40.1. The Procuring Agency reserves the right at the time of contract award to increase or decrease the quantity of goods or related services originally specified in these Bidding Documents (schedule of requirements) provided this does not exceed by the percentage indicated in the BDS, without any change in unit price or other terms and conditions of the Bid and Bidding Documents.

41. NOTIFICATION OF AWARD

- 41.1. Prior to the award of contract, the Procuring Agency shall issue a Final Evaluation Report giving justification for acceptance or rejection of the bids.
- 41.2. Where no complaints have been lodged, the Bidder whose Bid has been accepted will be notified of the award by the Procuring Agency prior to expiration of the Bid Validity period in writing or electronic forms that provide record of the content of communication. The Letter of Acceptance will state the sum that the Procuring Agency will pay the successful Bidder in consideration for the execution of the scope of works as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price").
- 41.3. The notification of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Security (or guarantee) in accordance with ITB 43 and signing of the contract in accordance with ITB 42.2.
- 41.4. Upon the successful Bidder's furnishing of the performance security (or guarantee) pursuant to ITB 43, the Procuring Agency will promptly notify each unsuccessful Bidder, the name of the successful Bidder and the Contract amount and will discharge the Bid Security or Bid Securing Declaration of the Bidders pursuant to ITB 18.7.

42. SIGNING OF CONTRACT

- 42.1. Promptly after notification of award, Procuring Agency shall send the successful Bidder the draft agreement, incorporating all terms and conditions as agreed by the parties to the contract.
- 42.2. Immediately after the Redressal of grievance by the GRC, and **after fulfillment of all conditions precedent** of the Contract Form, the successful Bidder and the Procuring Agency shall sign the contract.
- 42.3. Where no formal signing of a contract is required, purchase order issued to the bidder shall be construed to be the contract.

43. PERFORMANCE SECURITY (OR GUARANTEE)

- 43.1. After the receipt of the Letter of Acceptance, the successful Bidder, within the specified time, shall deliver to the Procuring Agency a Performance Security (or Guarantee) in the amount and in the form stipulated in the BDS and SCC, denominated in the type and proportions of currencies in the Letter of Acceptance and in accordance with the Conditions of Contract.
- 43.2. If the Performance Security (or Guarantee) is provided by the successful Bidder and it shall be in the form specified in the BDS which shall be in any of the following:
 - (a) certified cheque, cashier's or manager's cheque, or bank draft;
 - (b) irrevocable letter of credit issued by a Scheduled bank or in the case of an irrevocable letter of credit issued by a foreign bank, the letter shall be confirmed or authenticated by a Scheduled bank;
 - (c) bank guarantee confirmed by a reputable local bank or, in the case of a successful foreign Bidder, bonded by a foreign bank; or



(d) surety bond callable upon demand issued by any reputable surety or insurance company.

Any Performance Security (or guarantee) submitted shall be enforceable in Pakistan.

- 43.3. Failure of the successful Bidder to comply with the requirement of ITB 43.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security, in which event the Procuring Agency may make the award to the next ranked Bidder or call for new Bids.

44. ADVANCE PAYMENT

- 44.1. The advance payment will not be provided in normal circumstances. However, in case where international incoterms are involved, the same will be dealt with standard international practices and in the manner as prescribed in ITB 44.2.

- 44.2. The Procuring Agency will provide an Advance Payment as stipulated in the Conditions of Contract, subject to a maximum amount, as stated in the BDS. The Advance Payment request shall be accompanied by an Advance Payment Security (Guarantee) in the form provided in Section IX. For the purpose of receiving the Advance Payment, the Bidder shall make and estimate of, and include in its Bid, the expenses that will be incurred in order to commence Delivery of Goods. These expenses will relate to the purchase of equipment, machinery, materials, and on the engagement of labor during the first month beginning with the date of the Procuring Agency's "Notice to Commence" as specified in the SCC.

45. ARBITRATOR

- 45.1. The Arbitrator shall be appointed by mutual consent of the both parties as per the provisions specified in the SCC.

46. CORRUPT & FRAUDULENT PRACTICES

- 46.1. Procuring Agencies (including beneficiaries of Government funded projects and procurement) as well as Bidders/Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.

G. GRIEVANCE REDRESSAL & COMPLAINT REVIEW MECHANISM

47. CONSTITUTION OF GRIEVANCE REDRESSAL

- 47.1. Procuring agency shall constitute a Grievance Redressal Committee (GRC) comprising of odd number of person with proper power and authorization to address the complaint. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must have one subject specialist depending the nature of the procurement.

48. GRC PROCEDURE

- 48.1. Any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the prequalification or bidding documents found contrary to provision of Procurement Regulatory Framework, and the same shall be addressed by the GRC well before the bid submission deadline.

- 48.2. Any Bidder feeling aggrieved by any act of the procuring agency after the submission of his bid may lodge a written complaint concerning his grievances not later than **Seven Days** of the announcement of **Technical Evaluation Report** and **Five Days** after issuance of **Final Evaluation Report**.

- 48.3. In case, the complaint is filed against the technical evaluation report, the GRC shall suspend the procurement proceedings.

- 48.4. In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report:

Provided that the complainant may raise the objection on any part of the final evaluation report in case where single stage one envelop bidding procedure is adopted.

- 48.5. The GRC, in both the cases shall investigate and decide upon the complaint within ten days of its receipt.

- 48.6. Any bidder or the procuring agency not satisfied with the decision of the GRC may file Appeal before the Appellate Committee of the Authority in prescribed format after depositing the prescribed fee.

- 48.7. The Committee, upon receipt of the Appeal against the decision of the GRC complete in all respect shall serve notices in writing upon all the parties to Appeal.

- 48.8. The committee shall call the record from the concerned procuring agency or the GRC as the case may be, and the same shall be provided within prescribed time.

- 48.9. The committee may after examination of the relevant record and hearing all the concerned parties, shall decide the complaint within fifteen (15) days of receipt of the Appeal.



- 48.10. The decision of the Committee shall be in writing and shall be signed by the Head and each Member of the Committee. The decision of the committee shall be final.

H. MECHANISM OF BLACKLISTING

49. MECHANISM OF BLACKLISTING

- 49.1. The Procuring Agency shall bar for not more than the time prescribed in Rule-19 of the Public Procurement Rules 2004, from participating in their respective procurement proceedings, bidder or contractor who either:
- i. Involved in corrupt and fraudulent practices as defined in Rule-2 of Public Procurement Rules;
 - ii. Fails to perform his contractual obligations; and
 - iii. Fails to abide by the id securing declaration;
- 49.2. The show cause notice shall contain: a) precise allegation, against the bidder or contractor; b) the maximum period for which the Procuring Agency proposes to debar the bidder or contractor from participating in any public procurement of the Procuring Agency; and c) the statement, if needed, about the intention of the Procuring Agency to make a request to the Authority for debarring the bidder or contractor from participating in public procurements of all the procuring agencies.
- 49.3. The procuring agency shall give minimum of seven days to the bidder or contractor for submission of written reply of the show cause notice
- 49.4. In case, the bidder or contractor fails to submit written reply within the requisite time, the Procuring Agency may issue notice for personal hearing to the bidder or contractor/ authorize representative of the bidder or contractor and the procuring agency shall decide the matter on the basis of available record and personal hearing, if availed.
- 49.5. In case the bidder or contractor submits written reply of the show cause notice, the Procuring Agency may decide to file the matter or direct issuance of a notice to the bidder or contractor for personal hearing.
- 49.6. The Procuring Agency shall give minimum of seven days to the bidder or contractor for appearance before the specified officer of the Procuring Agency for personal hearing. The specified officer shall decide the matter on the basis of the available record and personal hearing of the bidder or contractor, if availed
- 49.7. The procuring Agency shall decide the matter within fifteen days from the date of personal hearing unless the personal hearing is adjourned to a next date and in such an eventuality, the period of personal hearing shall be reckoned from the last date of personal hearing.
- 49.8. The Procuring Agency shall communicate to the bidder or contractor the order of debarring the bidder or contractor from participating in any public procurement with a statement that the bidder or contractor may, within thirty days, prefer a representation against the order before the Authority.
- 49.9. Such blacklisting or barring action shall be communicated by the procuring agency to the Authority and respective bidder or bidders in the form of decision containing the grounds for such action. The same shall be publicized by the Authority after examining the record whether the procedure defined in blacklisting and debarment mechanism has been adhered to by the procuring agency.
- 49.10. The bidder may file the review petition before the Review Petition Committee Authority within thirty days of communication of such blacklisting or barring action after depositing the prescribed fee and in accordance with "Procedure of filing and disposal of review petition under Rule-19(3) Regulations, 2021". The Committee shall evaluate the case and decide within ninety days of filing of review petition
- 49.11. The committee shall serve a notice in writing upon all respondent of the review petition. The notices shall be accompanied by the copies of review petition and all attached documents of the review petition including the decision of the procuring agency. The parties may file written statements along with essential documents in support of their contentions. The Committee may pass such order on the representation may deem fit.
- 49.12. The Authority on the basis of decision made by the committee either may debar a bidder or contractor from participating in any public procurement process of all or some of the procuring agencies for such period as the deemed appropriate or acquit the bidder from the allegations. The decision of the Authority shall be final.



SECTION III: BID DATA SHEET

Bid Data Sheet (BDS)

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

BDS Clause Number	ITB Number	AMENDMENTS OF AND SUPPLEMENTS TO CLAUSES IN THE INSTRUCTION TO BIDDERS
A. INTRODUCTION		
1.	1.1	Name of Procuring Agency : PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC) , The subject of procurement is: DRY DOCKING AND ASSOCIATED REPAIRS/4th SPECIAL SURVEY OF M.T SHALAMAR Period for delivery of works/services: WITHIN 06 WEEKS AFTER ENTERING DOCKYARD Commencement date for delivery/completion of works/ services: AFTER ISSUANCE OF PURCHASE ORDER
2.	2.1 & 2.2	Financial year for the operations of the Procuring Agency: 2026-2027 Name of Project: DRY DOCKING AND ASSOCIATED REPAIRS/4th SPECIAL SURVEY OF M.T SHALAMAR Name of financing institution: PNSC OWN FUNDS Name and identification number of the Contract: MRD/18860/2026
4.	3.1	Maximum number of members in the joint venture, Consortium or association shall be: NOT ALLOWED
5.	4.1	Ineligible country (ies) is or are: ISRAEL & INDIA
6.	4.5	Demonstration of authorization by manufacturer/Dock yard: REQUIRED
B. BIDDING DOCUMENTS		
7.	7.2	The number of documents to be completed and returned: One Original Signed and stamped Scanned
8.	8.1	The address for clarification of Bidding Documents is: estankers@pnsc.com.pk
	8.5	Pre-bid meeting will not be held
C. PREPARATION OF BIDS		
9.	10.1	The Language of all correspondences and documents related to the Bid is: English
10.	11.1(b)	Detail of sample(s) to be submitted with the Bid are: N/A .
11.	11.2(b)	Characteristics: N/A
12.	11.1(h)	In addition to the documents stated in ITB 11, the following documents must be included with the Bid: N/A
13.	12.3(c)	Other procurement specific documentation Requirements are: N/A
14.	12.4	Spare parts required for N/A Years of operation.
15.	13.3(b)	The qualification criteria required from Bidders in ITB13.3(b) is modified as follows: a) The dry dock should have dry docking facility to accommodate Aframax Tanker. b) The yard should have electrical facilities to repair and overhaul big motors approximate 200 KW/ 315 amp 440 volts. c) The yard should have hydro blasting, sand blasting, and power tooling facilities etc. to carry out complex and extensive steel renewal in Cargo/Ballast/Fuel tank of Aframax Tanker. d) The yard should have the capacity to arrange for OEM service for Main Engine (MAN B&W), Aux. Engine (Yanmar), Boiler (Mitsubishi), Main Engine Turbo Charger (MITSUI-MAN-B&W), Aux. Engine Turbo Charger (IHI) etc., e) The yard should have facilities to repair and overhaul hydraulic motors, and equipment etc.
16.	15.7(a) (iii), (iv)(Optional)	For goods manufactured from within Pakistan the price quoted shall be: N/A
17.	15.7 & 15.6	For goods/services offered from abroad the price quoted shall be: USD



	15.9	The price shall be fixed.
18.	16.1 (a)	a) For goods and related services the currency of the Bid shall be <u>USD only</u> ;
19.	16.2	For the purposes of comparison of bids quoted in different currencies, the price shall be converted in to a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.
20.	17.1	The Bid Validity period shall be: <u>120 days</u> .
21.	18.1	The amount of Bid Security shall be: <u>N/A</u> The currency of the Bid Security shall be: <u>N/A</u> Or Indicate whether Bid Securing Declaration is applicable: <u>YES</u>
22.	18.3	The Bid Security shall be in the form of: <u>N/A</u>
23.	18.3(c)	Other forms of security are: <u>N/A</u>
24.	19.1	Alternative Bids to the requirements of the Bidding Documents "will not" be permitted,
25.	21.1	The number of copies of the Bid to be completed and returned shall be: <u>SCANNED SIGNED AND STAMPED THROUGH EMAIL: shalamar.drydock@pnscl.com.pk</u>
26.	21.2	Written confirmation of authorization are: <u>Required</u>
D. SUBMISSION OF BIDS		
27.	22.2 (a)	Bid shall be submitted: Through Protected E-mail Address <u>shalamar.drydock@pnscl.com.pk</u>
28.	22.2(b)	Title of the subject Procurement: <u>DRY DOCKING AND ASSOCIATED REPAIRS/4th SPECIAL SURVEY OF M.T SHALAMAR</u> ITB title and No: <u>MRD/18860/2026</u>
29.	23.1	The deadline for Bid submission is: a) <u>Day: Thursday</u> b) <u>Date: October 15th, 2026</u> c) <u>Time: 11:00 AM</u>
E. OPENING AND EVALUATION OF BIDS		
30.	26.1	The Bid opening shall take place at: Street address: <u>M.T Khan Road Lalazar</u> , Building/Plot No: <u>PNSC Building</u> , Floor/Room No: <u>Sixteen Floor/ Conference room</u> , City/Town: <u>Karachi</u> , Country: <u>Pakistan</u> a) <u>Day: Thursday</u> b) <u>Date: October 15th, 2026</u> c) <u>Time: 11:30 AM</u>
31.	32.2	The currency that shall be used for Bid evaluation and comparison purposes to convert all Bid prices expressed in various currencies is: <u>USD</u> The source of exchange rate shall be: <u>STATE BANK OF PAKISTAN</u> The date of exchange rate shall be: <u>The rate of exchange shall be the selling rate, prevailing on the date of opening of bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day</u>



After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), shall be evaluated as follow:

1. M.S Excel worksheet filled in, with unit rates of all rows in USD (only) as per work scope. Shipyards are not allowed to make any modifications to the excel sheet. Doing so will result in disqualification of the bid.
2. Line items left blank / un-quoted by the shipyards shall be considered at the average value of the two lowest quoted price by other substantially responsive bids of participating yards for comparative purpose only.
3. The limit for blank/un-quoted line items is 25%. Bids with percentage of unquoted items exceeding 25% will be considered as unresponsive, and disqualified.
4. The actual cost of line items left unquoted by the participants, and for any unforeseen jobs (hereafter referred to as "additional jobs") identified during the docking, the following pricing mechanisms will be used for subsequent payment:
 - a. For additional jobs with cost exceeding USD 50,000, average of quotation(s) from regional competitive yards and / or local contractors and the additional quotation from shipyard will be considered final price for subsequent payment
 - b. For all additional jobs with cost not exceeding USD 50,000, PNSC may choose to invoke 4(a) in case the yard quotation is considered non-competitive.
5. Only the 'Unit Rate' Column, and 'Discount' Column in Excel sheet given by PNSC is to be filled-up and attached in the e-mail by the bidders. All other cells have been locked in Excel file. The quotation will not be accepted if it is given in any other format or if any other excel sheet is used. Similarly no additional terms and conditions would be accepted.
6. Bidders only have to fill up Excel Sheet and only the standard tariff is to be attached in e-mail, no other quotation or format is to be attached and will be discarded. For each job code, details of job are given in MS Excel file <http://www.pnsc.com.pk/tenders/SHALAMAR-Drydock-2026.zip> against each item the applicable rate and discount is to be filled in Excel file by the bidder. Where any item is quoted against, it will be assumed that rate for the entire job specification has been given for that particular item code. Partial quotations for any particular job code are not accepted and in case bidder cannot quote for entire job, then they may leave that item blank, however leaving blank lines is strongly discouraged. Shipyards are to fill in the General Services as per their standard Tariff in the excel sheet where applicable as well.
7. Shipyards to identify separate days required on blocks and alongside repair berth precisely, as well as docking schedule.
8. The rates quoted by bidders should include cost of such items against each line item, (requires access, removal/refit, material supply from yard, staging, sludge removal and disposal from tanks, etc. i.e. any sort of hidden charges) and any additional charges for these items would not be allowed at the time of final invoicing.
9. The contract would be awarded on the basis of most advantageous bidder which would consider the net repair cost submitted by the yards, opportunity cost for passage days to the shipyard from the delivery port and the time spent inside yard for repairs, and fuel cost for passage.
10. Opportunity cost will also be considered during bids evaluation, along with fuel cost till dock location. Opportunity cost is the estimated value which owner will not earn, starting from the last cargo discharge operation, till commencement of next commercial engagement.
11. Penalty / Liquidated damages would be charged @ USD 9,000/- per day for first 5 days and USD 14,000 / day for delay in excess of 5 days in case of delay in repairs by shipyard. Ship owner to have margin of 15% enhancement in work scope.
12. Shipyards are to provide schedule of docking and un-docking with dates, along with number of days required alongside repair berth. Preference will be given to shipyards providing firm schedules.
13. Shipyards are to also intimate about any external events, such as National Holidays (e.g. Chinese New Year) in the bid, which may adversely affect the overall project.
14. PNSC reserves the right, at its sole discretion, to enter into negotiations with the substantially responsive bidders (in accordance with point 3 above) at any stage of the bid evaluation process.
15. Only shipyards submitting bids directly will be entertained, in accordance with 3.5 of Section II of this document. Bids from Agents will not be entertained and rejected.

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33	33.4 (h)	N/A
34	33.5 (a)	N/A
35	33.5 (b)	N/A
36	33.5 c(ii)	N/A
37	33.5 (d)	N/A
38	33.5 (e)	N/A
39	33.5 (f)	N/A
40	33.5 (g)	N/A
41	33.5 (h)	Specific additional criteria to be used in the evaluation and their evaluation method or reference to the Technical Specifications. <u>N/A</u>
42	33.6	N/A
43	34.1	N/A

F. AWARD OF CONTRACT

44.	40.1	Percentage for quantity increase or decrease is: <u>15 %</u>
45.	43.1	The Performance Security (or guarantee) shall be: <u>N/A</u>
46.	43.2	The Performance Security (or guarantee) shall be in the form of: <u>N/A</u>
47.	44.1	The Advance Payment if essential shall be limited to: <u>N/A</u>
48.	44.2	Maximum amount of Advance payment shall be: <u>N/A</u>
49.	45.1	Arbitrator shall be appointed by mutual consent of the both parties.

G. REVIEW OF PROCUREMENT DECISIONS

50.	49.1	The address of the Procuring Agency: <u>PNSC Building MT Khan Road, Karachi Sindh Pakistan</u>
		The Address of PPRA to submit a copy of grievance: Grievance Redressal Appellate Committee, Public Procurement Regulatory Authority, 1 st , Floor, G-5/2, Islamabad, Pakistan, Tel: +92-51-9202254



SECTION IV. ELIGIBLE COUNTRIES

All the bidders are allowed to participate in the subject procurement without regard to nationality, except bidders of some nationality, prohibited in accordance with policy of the Federal Government.

Following countries are ineligible to participate in the procurement process:

1. India
2. Israel

Ministry of Interior, Government of Pakistan has notified List of Business Friendly Countries (BVL), information can be accessed through following link:

<http://www.dgip.gov.pk/Files/Visa%20Categories.aspx#L>

